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You Can Negotiate Anything. Herb Cohen believes the world is a giant negotiating table and, like it or not, you're a negotiator. Whether you're dealing with your spouse, boss, department store, bank manager, children, solicitor, or best friend – in every encounter with other people, negotiating is always taking place.

You Can Negotiate Anything pdf - The Unusuals World

Herb Cohen is the author of YOU CAN NEGOTIATE ANYTHING, which was on the New York Times Bestseller List for almost one year and finally after two decades his latest book, Negotiate This! By Caring! But Not T-H-A-T Much.

Herb Cohen - Official Site

You can negotiate anything by Herb Cohen, 1980, L. Stuart edition, in English - 1st ed.

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You Can Negotiate Anything: The World's Best Negotiator

Every day, you negotiate for something: prestige, money, security, love. This straight-talking guide will show you how to get what you want by dealing successfully with your mate, your boss, MasterCard, your children, your best friends, even yourself.

You Can Negotiate Anything (Audiobook) by Herb Cohen

Herb Cohen is an American negotiation expert. Cohen is a corporate and government negotiator and strategy consultant in areas of commercial dealings and crisis management. He is the author of New York Times bestseller You Can Negotiate Anything [2] and has written several articles and blogs, and has given countless speeches on topics related to deal-making, sales, negotiating, branding, and motivating.

Herb Cohen (negotiator) - Wikipedia

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